



# FUNDS SOLUTIONS

## WE ARE 10 LEAVES

We are a consultancy firm based in the ADGM and the DIFC, and specialise in corporate structuring for both financial and non-financial entities. We use cutting-edge technology for efficiency yet maintain the personalization of human interaction. Over the past fifteen years, we have helped multiple clients improve their corporate structure and expand their businesses within the UAE.

Bachelor in Engineering -  
Telecommunications

Capabilities:  
- Management  
- Consulting



ROHIT GHAI, FOUNDER

Rohit is the founder of 10 Leaves. With over 15 years of experience in the region, Rohit consults firms on corporate structuring, market entry strategies, fund structuring, regulatory authorisations and startup funding. He conducts workshops on doing business in the region, and is a regular presenter to visiting trade delegations from Europe and Asia.

BISHR SHIBLAQ, PARTNER

Bishr established and headed the MENA office of the leading Luxembourg law firm, Arendt & Medernach for around 10 years. In this capacity he advised leading financial institutions, sovereign wealth funds, asset managers, MNCs and family offices in both Europe and the Middle East on all issues relating to the structuring of international transactions and the setting-up of regulated or unregulated investment structures.



Master of Laws (LL.M.) in International  
Economic Law from the University of  
Warwick (UK)

Capabilities:  
- Legal  
- Structuring  
- Islamic Finance  
- Funds

Certified Investment Fund Director (CIFD)

Master of Law (LL.M.) in George  
Washington University

Capabilities:  
- Legal  
- Funds  
- Private Equity



ALI AWAIZ, PARTNER

Ali has over 20 years of experience in providing governments, sponsors and financial institutions strategic advice on cross border investments, including Public Private Partnerships structures, legislative, and policy reforms. He graduated Master of Law in George Washington University, School of Law, Washington, D.C.

KAYLAN SIVALANKA, PARTNER

Kalyan has vast experience in compliance / AML and has worked at several financial institutions including Citibank, Standard Chartered Bank and Bank of Singapore. He is the owner and founding member of the Compliance / Financial Consulting Firm – Trident Management Consultancies. He is a designated Compliance / MLRO for multiple regulated entities in the DIFC.



Chartered Accountant (India)  
Certified Internal Auditor (USA)

Capabilities:  
- Compliance  
- AML  
- CFO Services  
- Valuation  
- Internal Audit

We also assist in fund structuring in Luxembourg, Cayman Islands, Jersey and Mauritius!



## UNITED ARAB EMIRATES



SAUDI ARABIA

LUXEMBOURG



Hedge Funds, Property Funds,  
VC/PE Funds



Domestic/External Fund  
Manager Authorisations



Islamic Funds specialisation

Islamic Window authorisations, Sharia Governance frameworks,  
interaction with Sharia Advisors, review of Sharia investment policies

## OUR SERVICES

### FUND STRUCTURING

choice of jurisdiction, vehicle  
and other matters

### REGULATORY AUTHORISATIONS

Liaising with regulators,  
completing fund and fund  
manager registrations

### COMPLIANCE

Outsourcing of the Compliance  
and MLROs, compliance  
consultations

### SERVICE PROVIDER NETWORK

Introductions to our extensive  
network of fund administrators,  
auditors, prime brokers, custodians  
and technology vendors

### GOVERNANCE CONSULTING SERVICES

Structuring and implementing  
fund governance frameworks  
which comply with international  
standards for fund governance.



### DOCUMENTATION

Preparation of private  
placement memorandums,  
investment agreements,  
subscription documents and  
fund constitutions

### FUND DISTRIBUTION

Assistance in registrations with  
ESCA (for UAE) and CMA (for Saudi  
Arabia) and potential fund promotion  
companies, for distribution to a  
wider mainland audience.

### HEDGE-FUND DATABASE SELECTION

Consultations on registration and  
publishing on leading fund  
databases, for promotion to their  
extensive curated audiences

### MARKETING MATERIAL

Ideation, design and generation of  
regulator-compliant high-end  
marketing and promotional  
materials such as Information  
memorandums, website collateral,  
pitch decks and presentations.